

# A Specialty Pharmacy Built to Serve Hospitals



Whether you need end-to-end solutions and patient-support services or simply dispense support, Biologics seamlessly integrates with your hospital to get your patients on their oncology or rare disease therapy faster.

*“Biologics hasn’t missed a beat with our patients — no delays and excellent service in all ways.”*

— Barbara M., R.N.



## **We understand hospitals have a wide range of needs.**

We partner with each hospital to the extent they need, first conducting a needs analysis and then roadmapping how we can fill the gaps in their specialty pharmacy services.

**We customize our offerings based on your current challenges and opportunities to make our partnership efficient, cost-effective and impactful.**



## **Biologics’ Partnerships With Hospitals**

- Are customized to your needs with convenient, a la carte solutions
- Can include 340B partnerships when appropriate
- Minimize the impact of payer or drug-distribution restrictions and referral issues that can result in prescription delays
- Positively impact patient care
- Improve overall patient satisfaction
- Are built on trust and transparency

## **We Provide Value to Your Stakeholders**

- **Hospital shared services:** We expedite referrals and support your staff
- **Hospital specialty pharmacy staff:** We offer dispense backup as needed
- **Clinical staff:** We partner with you on administrative tasks to allow providers to focus on patient care
- **Patients:** We support providers in offering the best possible patient care throughout the treatment journey

## **We Support Providers’ Important Work**

Biologics is available and ready to work closely with your clinical and support teams. We share your hospital’s mission of offering the best available patient care.

- Your **direct point of contact** offers customized support and communications about prescription status
- We become a **seamless extension** of your hospital
- You get full transparency through **daily patient reports**
- You benefit from proactive problem-solving as we learn to **understand and anticipate your needs**
- Your clinical staff has **more time to focus on patient care** as we provide administrative support

Connect with us to learn more about customized support tailored to your workflow and reporting options to support your OCM or data capture needs.

*“During my treatment, I felt so supported by the Care Team who called me regularly. The calls made me feel so good! They really made me feel like they were there for me. They have my love and affection.”*

— Marie, New Jersey patient



## We Offer Best-in-Class Patient-Support Services



### Access Services

- Benefit investigation and verification
- Prior authorization (if needed)
- Broad inventory
  - **150+** oncology therapies
  - **60+** limited-distribution therapies
  - **50+** ultra-orphan therapies
  - **12+** exclusive therapies
- Strong payer strategy
  - Access to a national payer network
  - **325M+** covered lives
  - **6,000+** benefit plans
  - **500+** unique payer contracts
  - Exclusive LDD agreements with PBMs
  - Pharmacy and medical benefits
  - **100%** Medicare and Medicaid coverage



### Affordability Services

- Researching and securing financial assistance
- **\$26M+** in financial assistance secured in 2019
- **69,626** co-pay cards issued in 2019 to 12,455 patients
- **\$40M+** from co-pay cards used by patients in 2019
- **340B** contracting with access to **60+** exclusive or LDN drugs



### Adherence

- We offer high-touch clinical support that improves adherence and minimizes the risk and impact of adverse events
- We send information on any adverse events or clinical interventions back to your provider team
- **98.42%** medication possession ratio in 2019



### Speed

- **47%** of new patients' first dispense shipped within 0-3 days
- Refill reminders help patients stay on track and adherent

Learn More: [Biologics.McKesson.com](https://Biologics.McKesson.com)

© 2020 McKesson Corporation. All rights reserved.

MKTG 10.2.20

**Biologics**  
By McKesson