

SELL SHEET

Payer Solutions for Health Systems solution

Health system pharmacy services just got a little easier

Payer Solutions in Health Systems

McKesson’s Payer Solutions for Health Systems includes our offerings from RxO, Health Mart Atlas, RxOwnership, Health Mart, and Provider Pay, with access to experts who help guide decisions on opening a retail pharmacy or optimizing existing pharmacy operations.

Why retail?

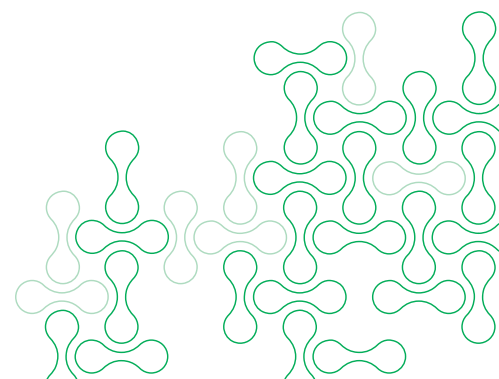
Health system retail - outpatient pharmacies have the opportunity to interact with more patients at discharge and between visits, including follow-up and long-term monitoring of their care, medication adherence and progress. These interactions are especially critical in high-risk transplant, cancer, HIV, cardiac or diabetic patients – and they matter to hospitals’ documentation efforts, providing continuity of care and helping reduce readmissions.

Despite their small physical footprint, health system retail pharmacies can be pockets of opportunity – whether in hospitals or ambulatory care centers, near treatment clinics, or around the communities they serve. They have the potential to capture a share of the many thousands of prescriptions issued to patients and employees annually that are typically filled elsewhere.

Already have a health system retail pharmacy, or looking to open one?

We help you:

- Find options for market entry
- Improve existing pharmacy operation
- Gain access to a PSAO solution, Health Mart Atlas, that meets your unique managed care needs, including access to Prime Therapeutic’s IntegratedRx – Oncology network. This allows health systems to dispense through their in-house specialty pharmacy instead of through PBM-owned specialty pharmacies.



Improve your existing operations or Consider options for market entry: Build, buy, other

Revenue capture

Hospital readmissions

340B optimization

Enhanced patient care

Inventory management

Store operations

Workflow optimization

Employee benefits program

Medication safety &
therapy management

Payer access
and reimbursement

DIR management

Labor efficiency

Expert consultants will work with you side-by-side to perform a comprehensive assessment of retail pharmacy potential, provide actionable recommendations, and facilitate implementation.

McKesson Corporation
Pharmaceutical Services and Solutions
6555 State Hwy 161
Irving, TX 75039

MHSPayerSolutions@McKesson.com
mckesson.com/healthsystems
415.854.8662

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